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2024

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Meredith, NH

JUNE 23-25, 2025

WELCOME

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Welcome to the 2024 Northern New England Energy Conference! We are thrilled to kick off the Seventh Annual Northern New England Energy Conference, brought to you by the Maine Energy Marketers Association and the Energy Marketers Association of New Hampshire. It's fantastic to see so many familiar and new faces among the attendees, vendors, presenters, and sponsors who make this event a success year after year.

This conference has become a cornerstone for our industry in Northern New England, fostering collaboration and innovation. Thanks to the positive feedback from past attendees, we're excited to continue providing valuable education and networking opportunities.

To the Harborside Ocean Resort, thank you for hosting us in such a stunning venue. With over 200 attendees and 30 vendors, we are looking forward to a very successful event, thanks to you! We hope to see you at the Eighth Annual Northern New England Energy Conference at Mill Falls at the Lake in Meredith, New Hampshire, from June 23 to 25, 2025. Thank you for being a part of our vibrant community.



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Charlie Summers
MEMA President & CEO



Joe Sculley
EMANH Executive Director

SCHEDULE

MONDAY, JUNE 17

TIME	ACTIVITY	LOCATION
2:00 PM - 5:00 PM	Attendee & Vendor Registration	Club Foyer
2:00 PM - 4:00 PM	Vendor Move-In	McMurtry Ballroom & Club Dining Room
3:00 PM - 4:00 PM	Board of Directors Meetings	
	Maine	Ironbound Island Room
	New Hampshire	Stave Island Room
4:30 PM - 6:00 PM	Welcome Reception with Vendors	McMurtry Ballroom & Club Dining Room
6:00 PM - 7:30 PM	Formal Dinner Buffet and Awards Reception	Stotesbury Ballroom
7:30 PM - 10:00 PM	Post Dinner Social with Musical Group: Quiet Riot Act	Club Patio

TUESDAY, JUNE 18

TIME	ACTIVITY	LOCATION
7:30 AM - 9:00 AM	Breakfast Buffet	Club Dining Room
7:30 AM - 12:00 PM	Registration Open	Club Foyer
7:30 AM - 8:30 AM	Vendor Move-In <i>*Vendors must be moved-in by 8:30</i>	McMurtry Ballroom and Club Dining Room
8:00 AM - 11:30 AM	Education	Stotesbury Ballroom
8:30 AM - 1:00 PM	Exhibits Open	McMurtry Ballroom and Club Dining Room
11:30 AM - 1:00 PM	Lunch Buffet for non golfers	Club Patio
12:00 PM - 12:30 PM	Golf Registration	Kebo Valley Club
12:30 PM - 5:00 PM	Golf (Lunch on course)	Kebo Valley Club

TUESDAY, JUNE 18 (continued)

TIME	ACTIVITY	LOCATION
1:00 PM - 5:00 PM	On Your Own! (See our Bar Harbor Guide on our website)	
4:00 PM - 6:00 PM	Exhibits Open	McMurtry Ballroom and Club Dining Room
4:30 PM - 6:00 PM	Vendor Blender Cocktail Reception	McMurtry Ballroom and Club Dining Room

Dinner on your own: Reservations are highly suggested (See our [restaurant guide](#) on our website)

WEDNESDAY, JUNE 19

TIME	ACTIVITY	LOCATION
7:30 AM - 9:00 AM	Breakfast Buffet	Club Dining Room



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EDUCATION ITINERARY

MONDAY, JUNE 17

TIME

ACTIVITY

8:00 AM - 8:05 AM

Welcome

Charlie Summers, MEMA; and Joe Sculley, EMANH

8:05 AM - 9:00 AM

Energy Security, Supply Chain Resiliency, & Green House Gas Reduction: *How Hawaii's* locally produced biofuels are threading the needle - can Maine do the same?

Kelly King, Pacific BioDiesel

9:00 AM - 9:30 AM

Round Table: Energy Choice & the Future of Liquid Fuels

Kelly King, Pacific BioDiesel; Lizzie Reinholt, Summit Utilites; Molly Ross, Senator Susan M Collins' Office; Michael Devine, NORA; and moderated by Charlie Summers, MEMA

9:40 AM - 10:30 AM

The Four Phases of Litigation

Doug Marcello, Saxtion & Stump

10:40 AM - 11:30 AM

Does Anyone Really Understand the Summer K?

Danny Silverman, Angus Energy



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EDUCATION SESSION 1

ENERGY SECURITY, SUPPLY CHAIN RESILIENCY, AND GREEN HOUSE GAS REDUCTION: *HOW HAWAII'S LOCALLY PRODUCED BIOFUELS ARE THREADING THE NEEDLE - CAN MAINE DO THE SAME?*

In this presentation, join Kelly King, Vice President and Co-Founder of Pacific Biodiesel, as she offers valuable insights into Hawaii's pioneering journey towards energy security, supply chain resiliency, and greenhouse gas reduction through locally produced biofuels. Since its inception in 1995, Pacific Biodiesel has spearheaded the sustainable renewable fuel industry, addressing critical environmental concerns while fostering economic growth. Can Maine replicate Hawaii's success?

ABOUT THE PRESENTER



KELLY TAKAYA KING

VICE PRESIDENT AND CO-FOUNDER OF
PACIFIC BIODIESEL

Kelly King is Vice President of Pacific Biodiesel Technologies, LLC, a renewable energy company she co-founded with her husband Robert King in 1995. Well known as an industry pioneer, Pacific Biodiesel was created to alleviate the disposal of waste cooking oil at Maui's landfill and became the first commercial biodiesel company in the U.S. Pacific Biodiesel has built 13 biodiesel plants in the U.S. and Japan and its community-based biodiesel model has become a

standard for the sustainable renewable fuel industry.

Kelly helped Pacific Biodiesel obtain and manage Congressional appropriations projects in collaboration with the U.S. DoD to test biodiesel fuel crops in Hawaii, most recently federal funding to continue the project on Kaua`i. She also worked to secure federal funding to develop a value-added by-product that holds great promise as a soil amendment for taro farmers. Today the company is marketing a retail line of beauty oils and culinary oils (wholesale and retail) made from local agriculture and pressed from its Maui sunflower crop and Big Island macadamia nuts.

ROUND TABLE

ROUND TABLE: ENERGY CHOICE & THE FUTURE OF LIQUID FUELS

Moderated by Charlie Summers, MEMA President & CEO

ABOUT THE PRESENTERS



KELLY TAKAYA KING

VICE PRESIDENT AND CO-FOUNDER OF
PACIFIC BIODIESEL

See bio on page 9.



LIZZIE REINHOLT

SENIOR VICE PRESIDENT OF CORPORATE
AFFAIRS, SUSTAINABILITY, & MARKETING
SUMMIT UTILITIES INC.

Lizzy Reinholt currently works as the Senior Vice President of Corporate Affairs, Sustainability & Marketing at Summit Utilities Inc., where she oversees the development and implementation of the company's long-term sustainability vision along with community and public relations, government affairs, corporate communications, and marketing across all company assets. In addition, she serves on the board

of Maine Rural Development Authority and Rangeley Health and Wellness, along with various other nonprofit boards. Before joining Summit, Lizzy spent much of her career in government affairs, political strategy, and communications for various elected leaders, energy, and social justice clients. Lizzy is a graduate of Emerson College and is currently enrolled in UNC Kenan Flagler's Executive MBA program.

ROUND TABLE (CONTINUED)



MOLLY ROSS

LEGISLATIVE ASSISTANT

SENATOR SUSAN M COLLINS' OFFICE

Molly Ross (formerly Molly Ryan) is a Maine native with extensive experience in government affairs. For seven years, she worked as a staffer for Senator Collins, focusing on energy, environment, agriculture, fisheries, and forestry issues. Molly is a graduate of Bates College. She currently lives in Washington, DC, with her husband David.



MICHAEL DEVINE

PRESIDENT

NATIONAL OILHEAT RESEARCH ALLIANCE

On March 1st, 2022, Michael Devine became the President of the National Oilheat Research Alliance (NORA). As a government-sanctioned “check-off” program, NORA is funded by an excise tax on every gallon of heating oil sold and that money is carefully reinvested in research and education programs. Michael oversees the operations of NORA, which include Consumer & Professional Education, Energy

Efficiency & Safety, and Research & Development. As the liquid heating fuel sector continues to evolve, Michael will help shepard the transition to increasing the usage of renewable fuels as more impactful approach to reducing the country's dependence on foreign energy resources, lowering carbon emissions, providing comfort, and securing domestic jobs. As the NORA President, Michael hopes to help shape the future of the liquid heating fuels industry, giving homeowners wise choices for how to heat their homes.

Michael comes to NORA after having served as part of the Senior Management Team at World Energy, where he developed key national accounts including FedEx, UPS, Chevron, Ryder, The Union Pacific Railroad, and many others. Prior to his time at World Energy, Michael was the CEO of Earth Energy Alliance, which he founded in 2009, to assist the petroleum industry in reducing the carbon footprint of petroleum based fuels by increasing the use of renewable liquid fuels. His company worked closely with renewable energy wholesalers, Bioheat distributors and the National Biodiesel Board (now Clean Fuels Alliance of America).

ROUND TABLE (CONTINUED)

Michael has deep roots in the oilheat industry. He began his career in his family's heating oil business in Norwalk, Connecticut and over time began transitioning the heating oil business by blending biodiesel into heating oil in the early 2000's and gaining national media recognition as an early adopter and pioneer of Bioheat. Michael served as a member of the NORA Board of Directors and additionally served as a member of the Governing Board of the Clean Fuels America Alliance, and he has been a positive and active voice in supporting the oilheat and liquid heating fuels industry for decades.

EDUCATION SESSION 2

THE FOUR PHASES OF LITIGATION

This presentation will explore the following questions:

1. What are the billboard attorney strategies for attacking you after an accident?
2. What do you need to do when the accident occurs?
3. How can you attack the period after the accident and before the lawsuit when the claimants run up their damages?
4. What can you do today, before the accident, to maximize your defense and minimize your exposure?

ABOUT THE PRESENTER



DOUG MARCELLO

SHAREHOLDER

SAXTON & STUMP

Doug Marcello, a shareholder with the law firm of Saxton & Stump and Chief Legal Officer of Bluewire, is a trucking defense attorney with a CDL. He has represented trucking clients across the country, having been specially admitted for cases in 35 states. Doug received the 2018 Leadership Award of the ATA Safety Council. He has served on the advisory board of the American Trucking Research Institute. Doug is a member of numerous trucking organizations,

including a board member of the PA Motor Truck Association and member of the American Trucking Association Safety Council as well as trucking law organizations including TIDA and Transportation Lawyers. He has written numerous articles concerning trucking safety and defense. You can also find his interviews and presentation on his Youtube channel and podcast, "TransportCenter", on iTunes as well as the Saxton & Stump YouTube channel.

EDUCATION SESSION 3

DOES ANYONE REALLY UNDERSTAND THE SUMMER K?

Summer K's have been a bone of contention to some and a valuable tool to others – but only if they are used the right way. Join Danny Silverman as he gives us history, knowledge, and information on how to correctly use the summer K to help you optimize deliveries throughout the year.

Topics of discussion will include:

- Defining and Calculating the Summer K
- Seasonal K's: 4 vs. 2 vs. 1 and Your BOS
- Base Load – Summer vs. Winter
- Transitioning Your Seasonal K – How does it affect your delivery size?
- LP vs HO Summer K's
- Optimizing Your Deliveries Using Your Summer K – What can you do?

ABOUT THE PRESENTER



DANNY SILVERMAN

VICE PRESIDENT, SALES

ANGUS ENERGY

Danny Silverman joined Angus Energy in 2006 and has since been an integral member of the Angus Energy management team. Prior to joining Angus Energy, Mr. Silverman was a partner in a mortgage banking firm where he specialized in marketing products and services as well as developing benchmarking data for the mortgage industry on a national level. Mr. Silverman now represents Angus Energy to clients throughout the United States.

He consults with Angus clients on Marketing, Business Intelligence, Analytics and Operational Efficiency. Mr. Silverman has 35 years of experience consulting in these arenas. Mr. Silverman is an Executive Board Member of the National Energy & Fuels Institute (NEFI) and chairs their Public Communications Committee. He has also been a Board Member of the National Propane & Gas Association (NPGA) and has been actively involved in their Conventions Committee and Member Services Committee. He holds a BS in Industrial Engineering & Operations Research from Columbia University as well as an MBA in Marketing from Baruch College.



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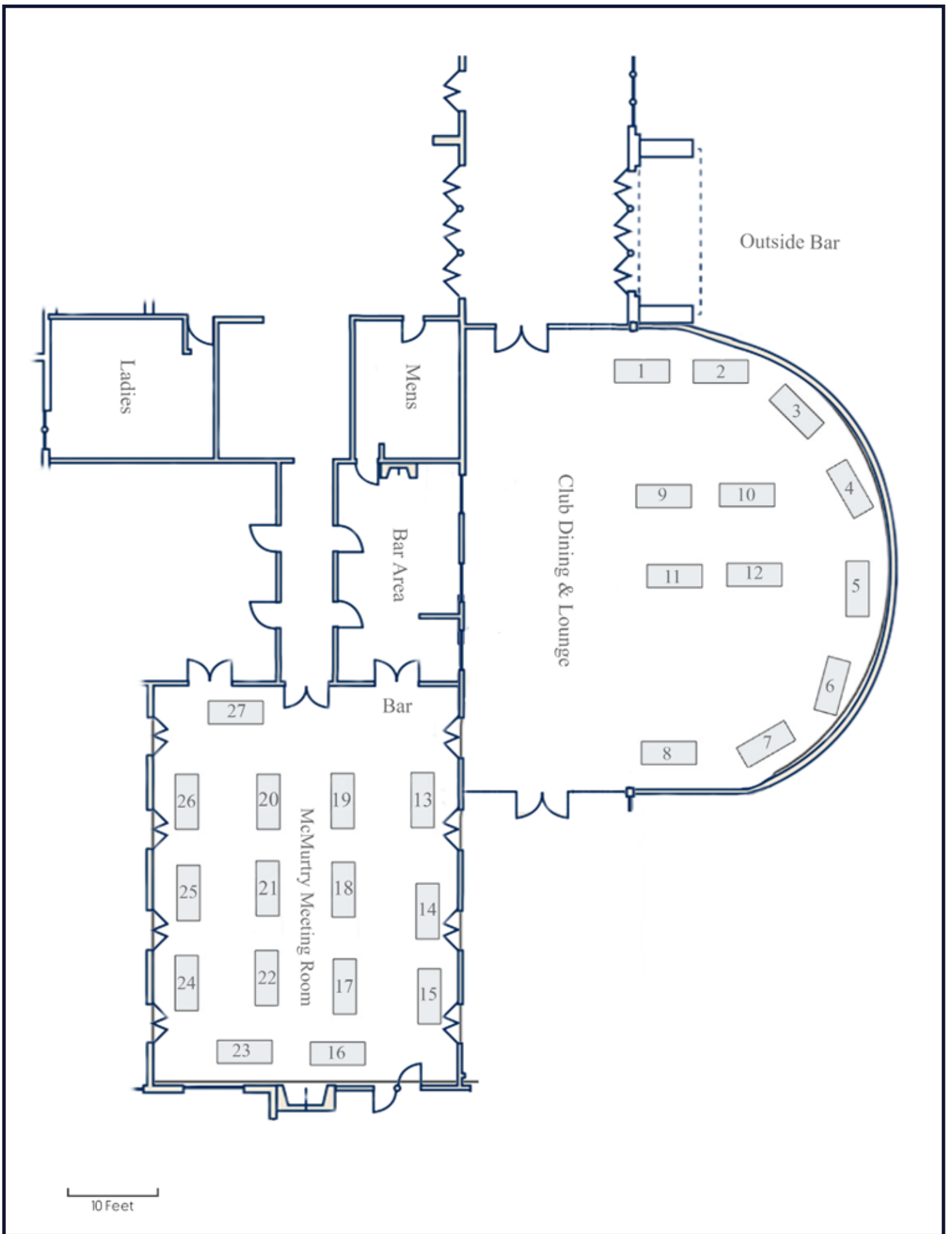
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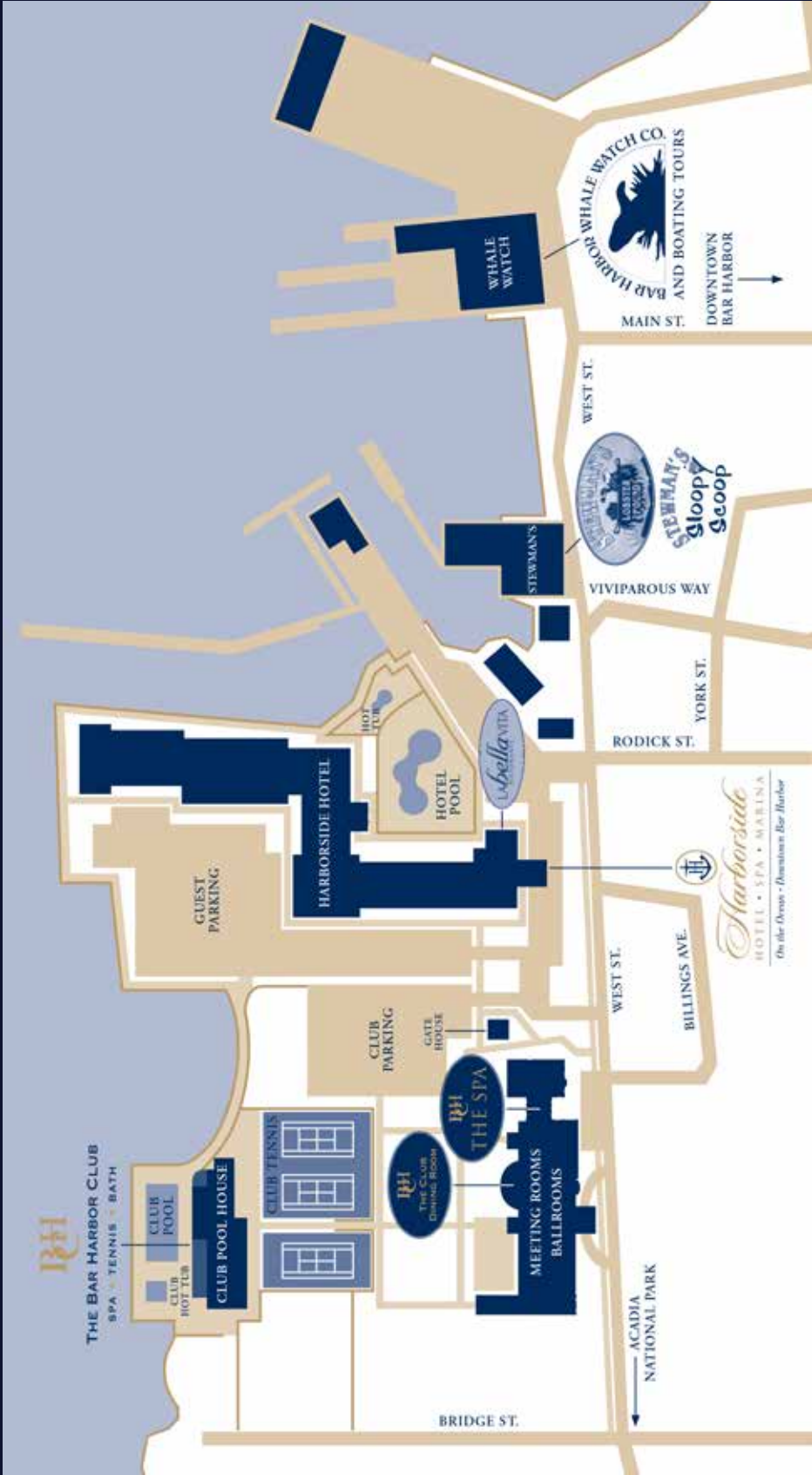
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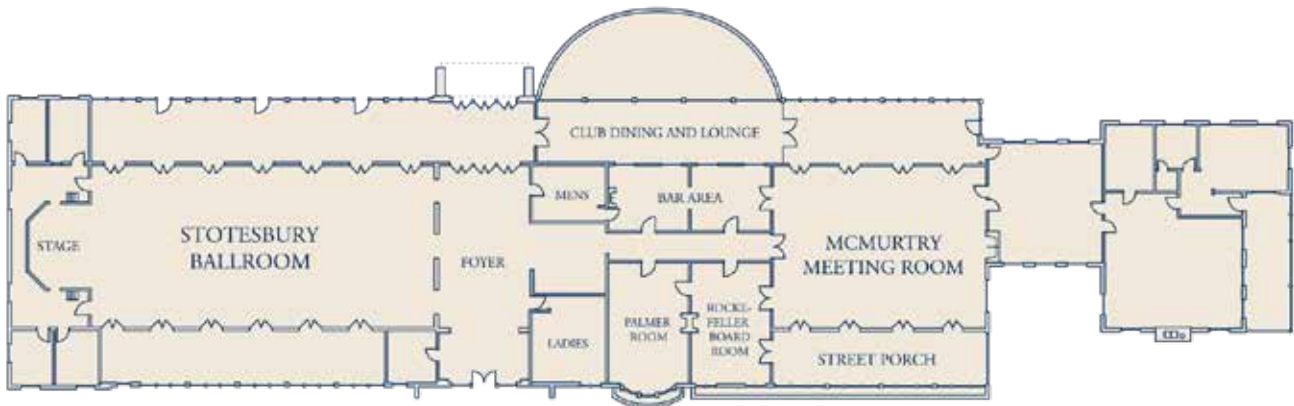
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