

# 2026

BAR HARBOR, ME | JUNE 22-24

# NNEEC

NORTHERN NEW ENGLAND ENERGY CONFERENCE



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# *Northern New England* ENERGY CONFERENCE

**SAVE THE DATE**

*June 21-23, 2027*




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# WELCOME

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### Welcome to the 2026 Northern New England Energy Conference!

We are thrilled to kick off the Ninth Annual Northern New England Energy Conference, brought to you by the Maine Energy Marketers Association and the Energy Marketers Association of New Hampshire. It's fantastic to see so many familiar and new faces among the attendees, vendors, presenters, and sponsors who make this event a success year after year.

This conference has become a cornerstone for our industry in Northern New England, fostering collaboration and innovation. Thanks to the positive feedback from past attendees, we're excited to continue providing valuable education and networking opportunities.

To the Harborside Ocean Resort, thank you for hosting us in such a stunning venue. With over 200 attendees and 21 vendors, we are looking forward to a very successful event, thanks to you! We hope to see you at the Tenth Annual Northern New England Energy Conference at the Omni Mount Washington Resort in Bretton Woods, New Hampshire, from June 21 to 23, 2027. Thank you for being a part of our vibrant community.



Charlie Summers  
MEMA President & CEO



Joe Sculley  
EMANH Executive Director

# SCHEDULE

## MONDAY, JUNE 22

TIME	ACTIVITY	LOCATION
2:00 PM - 5:00 PM	Attendee & Vendor Registration	Club Foyer
2:00 PM - 4:00 PM	Vendor Move-In	Club Dining Room
3:00 PM - 4:00 PM	Board of Directors Meetings	
	Maine	Ironbound Island Room
	New Hampshire	Stave Island Room
4:00 PM - 5:45 PM	Welcome Reception with Vendors	Club Dining Room
5:45 PM - 7:30 PM	Dinner Buffet and Awards Reception	Stotesbury Ballroom
7:30 PM - 9:30 PM	Post Dinner Social with Musical Act: Isaiah Bennett	Club Patio

## TUESDAY, JUNE 23

TIME	ACTIVITY	LOCATION
7:30 AM - 9:00 AM	Breakfast Buffet	Club Dining Room
7:30 AM - 11:30 AM	Registration Open	Club Foyer
7:30 AM - 8:30 AM	Vendor Move-In <i>*Vendors must be moved-in by 8:30</i>	Club Dining Room
8:00 AM - 10:45 AM	Education	Stotesbury Ballroom
8:30 AM - 11:30 AM	Exhibits Open	Club Dining Room
11:15 AM - 11:45 AM	Golf Registration	Kebo Valley Club
11:45 AM - 4:30 PM	Golf (Lunch on Course)	Kebo Valley Club
11:45 AM - 1:30 PM	Lunch Buffet for non golfers	Club Patio

## TUESDAY, JUNE 23 (continued)

TIME	ACTIVITY	LOCATION
1:00 PM - 1:30 PM	Boarding the Lobster Fishing & Seal Watching Tour	Bar Harbor Whale Watch Co.
1:00 PM - 4:30 PM	On Your Own! (See our <a href="#">Bar Harbor Guide</a> on our website)	
1:45 PM - 3:30 PM	Lobster Fishing & Seal Watching Tour	Bar Harbor Whale Watch Co.
4:00 PM - 6:00 PM	Exhibits Open	Club Dining Room
4:30 PM - 6:00 PM	Vendor Blender Cocktail Reception	Club Dining Room

Dinner on your own: Reservations are highly suggested (See our [restaurant guide](#) on our website)

### Golf Tournament

The conference golf tournament will be held at Kebo Valley Club, located at **136 Eagle Lake Road** in Bar Harbor. The course is approximately 1.5 miles from the Harborside Hotel, Spa & Marina and is about a 5-minute drive or a 25-minute walk from the conference hotel.

#### Directions from the Harborside Hotel:

- Exit the Harborside Hotel and head east on West Street.
- Continue onto Main Street and follow signs toward Acadia National Park.
- Turn left onto Eagle Lake Road (Route 233).
- The entrance to Kebo Valley Golf Club will be on your right.

### Lobster Fishing & Seal Watching Cruise

The Lobster Fishing & Seal Watching Cruise will depart from Bar Harbor Whale Watch Co at **1 West Street**, located on the Bar Harbor Town Pier. The departure location is conveniently located just a short walk from the Harborside Hotel.

#### Directions from the Harborside Hotel:

- Exit the hotel and walk toward the waterfront.
- The Bar Harbor Town Pier is adjacent to the hotel property and can be reached in approximately 2–3 minutes on foot.
- Look for signage for Bar Harbor Whale Watch Co. at the pier.

*Please arrive no later than 15 minutes prior to departure.*

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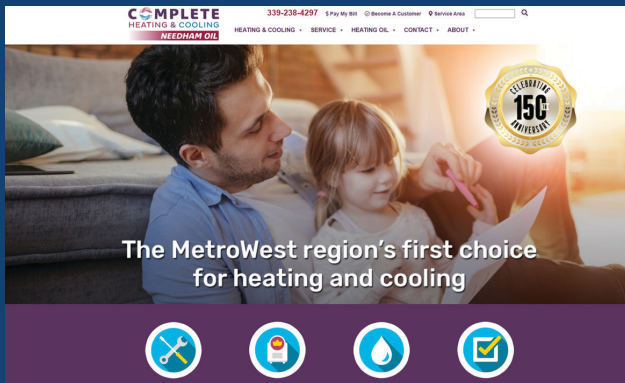
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# EDUCATION ITINERARY

**TUESDAY, JUNE 23**

**TIME**

**ACTIVITY**

8:00 AM - 8:05 AM

**Welcome**

Charlie Summers, MEMA; and Joe Sculley, EMANH

8:05 AM - 8:55 AM

**The Canada-U.S. Relationship: Building a Stronger North America**

Michael Pizziferri, Consulate General of Canada in Boston

9:00 AM - 9:50 AM

**Unlocking E15 in New England: Pathways to Growth at the Pump**

Brian Renaud and Andrew Falco, Growth Energy

9:55 AM - 10:45 AM

**FMCSA Emergency Declarations and Related Authorities in Disaster and Emergency Situations**

Joe Arduca, Federal Motor Carrier Safety Administration

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# EDUCATION SESSION 1

## THE CANADA-U.S. RELATIONSHIP: BUILDING A STRONGER NORTH AMERICA

BY MICHAEL PIZZIFERRI

The United States-Canada energy relationship is robust, secure, and mutually beneficial. As each other's #1 energy partner, we fuel the North American economy, driving key industries like artificial intelligence, manufacturing, and semiconductors. Canada's reliable and affordable energy not only powers American businesses but also helps reduce energy costs for American families.

The Consulate General of Canada in New England will provide an update on the Canada-U.S. relationship, the importance of trade between our two countries, and that trade's impact on Northern New England.

## ABOUT THE PRESENTER



### MICHAEL PIZZIFERRI

SENIOR OFFICER

### CONSULATE GENERAL OF CANADA IN BOSTON

Michael Pizziferri has spent over a decade advancing U.S.-Canada relations, currently serving as a Senior Officer on the Consulate's Political and Economic Affairs team. In this role, Michael is responsible for energy and economic policy. Prior to joining the Consulate, Michael

worked for the Québec Government, focused on the energy relationship between Québec and New England. He has also spent time working in Massachusetts politics and with a diverse set of nonprofit organizations.

Michael is a Canadian-American dual citizen and a first-generation college graduate. He lives on the South Shore of Massachusetts with his husband, Coleman, and their dog, Serena.

# EDUCATION SESSION 2

## UNLOCKING E15 IN NEW ENGLAND: PATHWAYS TO GROWTH AT THE PUMP

BY BRIAN RENAUD & ANDREW FALCO

An overview of E15 basics, market economics, and implementation strategies tailored to New England fuel markets. Learn ways that E15 can be supplied to the market, where growth opportunities exist today, and how retailers can evaluate implementation strategies to increase traffic and profitability by offering consumers a lower-cost fuel option and expanding ethanol demand across the region.

## ABOUT THE PRESENTERS



### **BRIAN RENAUD**

SENIOR DIRECTOR OF MARKET DEVELOPMENT

### **GROWTH ENERGY**

Brian Renaud is the Senior Director of Market Development at Growth Energy, where he is focused on driving an increased usage of higher ethanol blends both domestically and internationally. Brian brings over 20 years of experience spanning fixed income roles on Wall Street, international airline pricing and revenue

management, and retail fuel pricing strategy and market development over the last decade.

Brian has been recognized both locally and nationally for his strategic leadership and market development expertise. In 2018, Brian was nominated into the Leadership Blair County class and two years later was named to the 2020 Blair County '20 Under 40' list by The Altoona Mirror/Blair County Chamber of Commerce. More recently, Brian was awarded the 2021 CSP Daily News National Category Manager of the Year award in Forecourt/Operations, and in 2023, the Growth Energy Tobi Award for Market Development.

Brian holds a Bachelor's degree in Information Sciences and Technology with a Minor in Business and a MBA all from Penn State University. Originally from Ridgway, Penn., Brian currently resides in Port Matilda, Penn. with his wife, 3 daughters, and 2 dogs.

# EDUCATION SESSION 2 (CONT.)



**ANDREW FALCO**  
DIRECTOR OF MARKET DEVELOPMENT  
**GROWTH ENERGY**

Andrew Falco joined the Growth Energy team in 2023 as our Manager of Market Development and Analytics. He is responsible for increasing biofuels sales and supply, grant writing, and market development analytics. Andrew started his career at Casey's where he held a variety of roles, including as a Fuel Pricing Analyst. Most recently, he worked at Chevron REG as a Financial Analyst before joining our team.

he worked at Chevron REG as a Financial Analyst before joining our team.

Andrew received his undergraduate degree in Finance from the University of Northern Iowa. After college he moved to Ankeny, Iowa for work and currently lives there with his wife and dog.

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# EDUCATION SESSION 3

## FMCSA EMERGENCY DECLARATIONS AND RELATED AUTHORITIES IN DISASTER AND EMERGENCY SITUATIONS

BY JOE ARDUCA

An overview of the Federal Motor Carrier Safety Administration's emergency declarations and related regulatory authorities that provide operational flexibility for motor carriers during disasters, fuel shortages, severe weather events, and other emergencies. This presentation will outline when and how emergency exemptions apply, the types of relief available, compliance considerations, and the role these authorities play in supporting critical fuel and energy supply operations.

## ABOUT THE PRESENTER



### JOE ARDUCA

DIVISION ADMINISTRATOR

### FEDERAL MOTOR CARRIER SAFETY ADMINISTRATION

Joe serves as the Division Administrator for the U.S. Department of Transportation's Federal Motor Carrier Safety Administration (FMCSA) in the Vermont Division. In this leadership role, he oversees federal safety oversight, enforcement, and grant programs designed to reduce crashes,

injuries, and fatalities involving large trucks and buses.

Joe joined the FMCSA in 2012, beginning his federal tenure as a State Program Specialist. During this time, he acted as a critical bridge between federal regulations and state-level implementation of commercial motor vehicle (CMV) safety programs and policy administration.

Prior to his federal service, Joe had a 20 year law enforcement career in Vermont. He specialized in commercial vehicle enforcement and regulatory compliance, eventually retiring as a Lieutenant with the Vermont Department of Motor Vehicles (DMV) Commercial Vehicle Unit.



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# 2026 AWARDS



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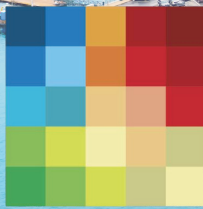
### MEMBER OF THE YEAR

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<b>60 YEARS</b>	<b>R.H. FOSTER ENERGY, LLC</b>
<b>50 YEARS</b>	<b>J.P. CARROLL FUEL CO.</b>
<b>25 YEARS</b>	<b>ALTRIA CLIENT SERVICES, INC.</b>
<b>25 YEARS</b>	<b>CROSS INSURANCE</b>
<b>25 YEARS</b>	<b>DAN DAVIS SALES</b>
<b>25 YEARS</b>	<b>ENERGY KINETICS</b>
<b>25 YEARS</b>	<b>JAMISON ENERGY</b>
<b>10 YEARS</b>	<b>BOB MILES &amp; SON, INC.</b>
<b>10 YEARS</b>	<b>COURTNEY POLICY GROUP</b>
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# EXHIBITOR LIST

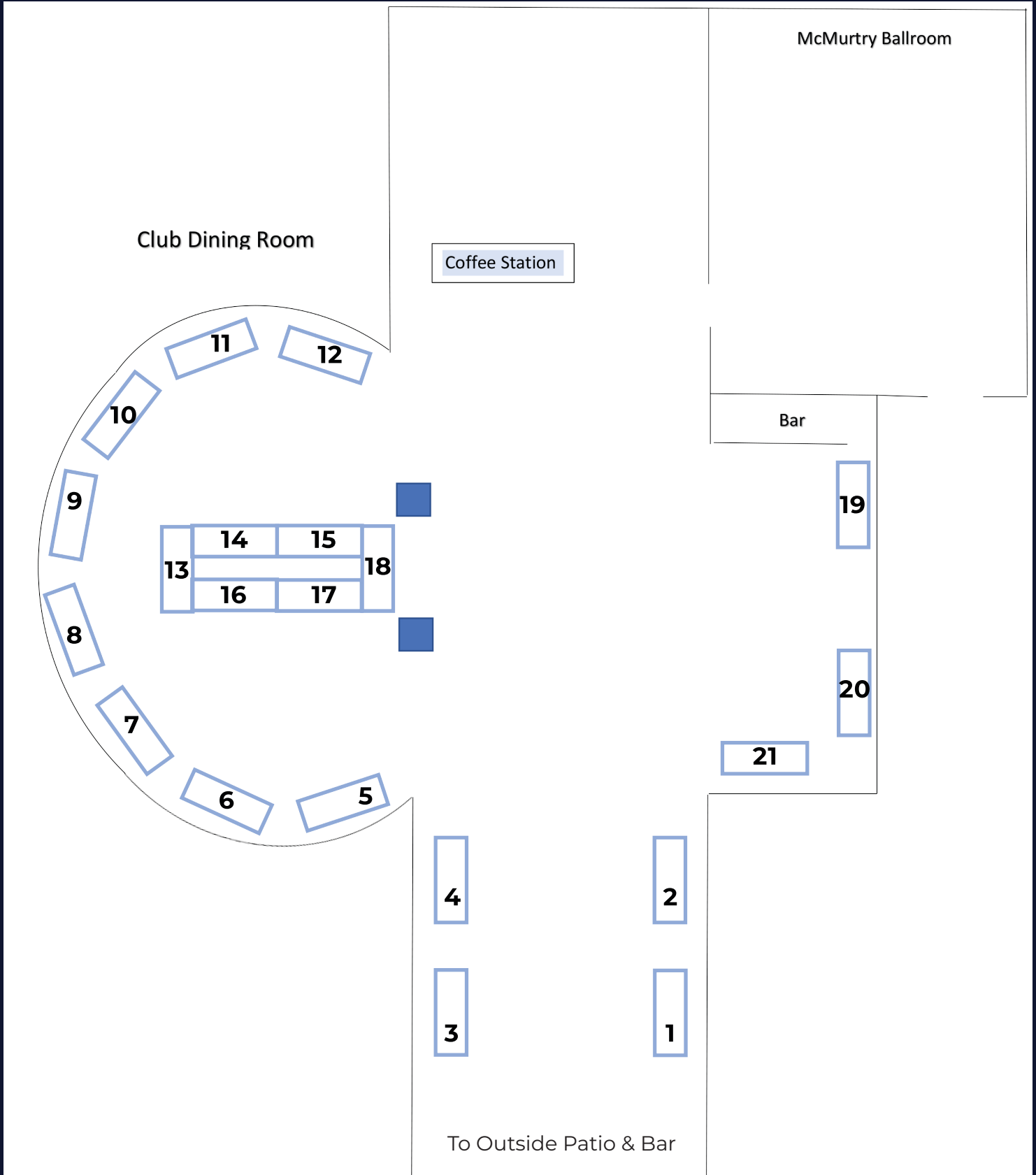
\* Denotes outside vendor

Advanced Fuel Solutions, Inc.....6	Keith's Meter Service.....15
Boston Steel, Tremcar USA DIV.....*	Liberty Oil & Propane Equipment.....9
Clark Insurance.....17	MTEC.....13
Cross Insurance.....21	OTODATA.....18
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F.W. Webb.....19	R. W. Beckett.....14
Federated Insurance.....2	Sprague.....1
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Hall-Trask Equipment.....4 & *	W. B. Hill.....3
Hedge Solutions.....11	W.S. Emerson Company.....5
Irving.....20	Westmor Industries.....10

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Club Dining Room

Coffee Station

Bar

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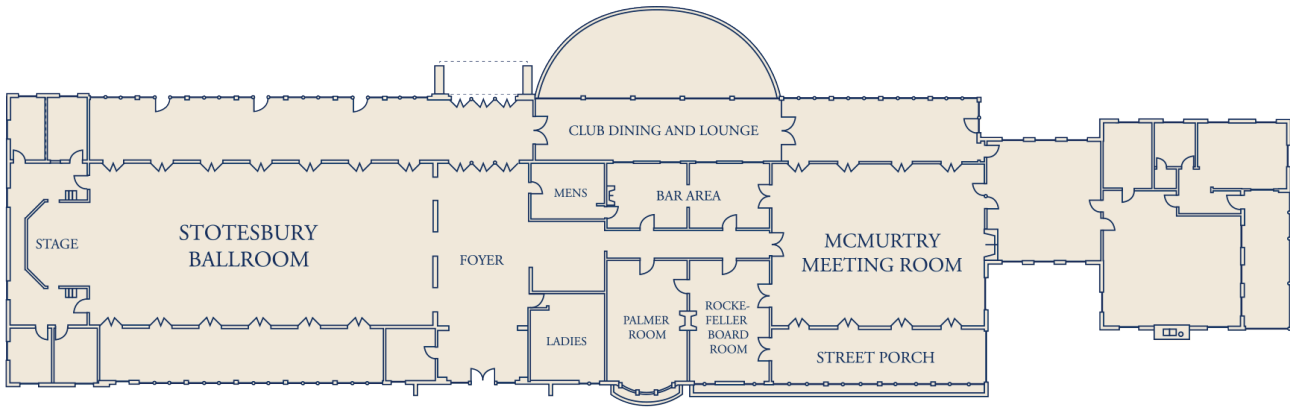
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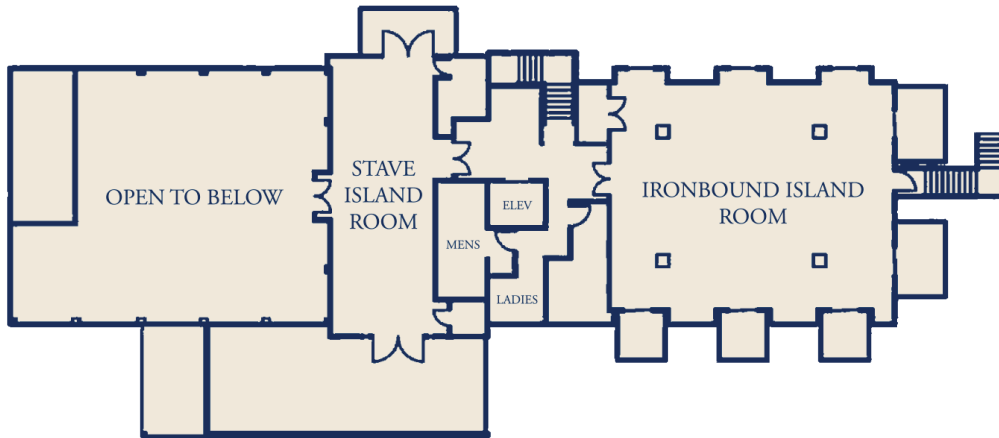
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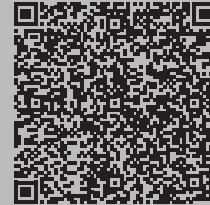
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